

International Technical Fair Department Bulevar vojvode Misica 14, 11000 Belgrade, Serbia Tel: +381 11 2655 311 Tel: +381 11 2655 179, 2655 946, 3615 357 tehnika@sajam.rs sajamtehnike.rs





64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020

| Application  | Form for Par   | ticipation                                     |              | Please s                                   | send a certified copy to Belgrade Fair       |
|--|--|--|--------------|--|--|
|  |  |  |              |  | To be filled in block letters                |
| Full name of Exhibitor:                                      |  |  |              |  |  |
| Address: country, town<br>Street and number, P.O.E           | 3.:  |  |              |  |  |
| Phone:   |  |  | Fax:         |  |  |
| E-mail:  |  |  | http:        |  |  |
| Contact person:  |  |  | Mob. p       | phone:                                     | E-mail:                                      |
| Agent in Serbia<br>(name, address & phone                    | ):   |  |              |  |  |
| All correspondence to b<br>(only if different from ad        |  |  |              |  |  |
| Payment affected to the bank account number                  | er:  |  | VAT n        | umber:                                     |  |
| Person in charge:  |  |  |              |  |  |
| We rent  |  |  |              |  | Compulsory registration fee                  |
| A Indoor raw space   |  | appr.  | sq.m         | <b>60,- €</b> /sq.m                        | amounts to:                                  |
| B Outdoor raw space  |  | appr.  | sq.m         | <b>35,- €</b> /sq.m                        | € 250,-                                      |
| ne prices are mentioned in<br>AYMENT UPON RECEIPT (          | NET amounts. VAT   | will be calculated acco                        |              |  |  |
| Please tick:   |  |  |              | Technology Innovat                         | ion you will present at the Fair:            |
| <ul><li>Manufacturer</li><li>Wholesaler</li></ul>            | Con  | port/Service<br>sulting                        |              |  |  |
| <ul> <li>Agent-Representativ</li> <li>Distributor</li> </ul> | ve □ Asso<br>□ Star  | ociation/Cluster<br>t-up                       |              | If your company celeb                      | rates any jubilee this year, please name it: |
| □ Importer/Exporter  | □ Pub  |  |              |  |  |
|  |  |  |              |  |  |
| Exhibit data   |  |  |              |  |  |
| Exhibit weight:  | <ul> <li>800-1200 kg/sq</li> <li>exceeding 1200</li> </ul> | . <b>m</b><br>) <b>kg/sq.m</b> (max. 1500 kg/s | sq.m)        | not exceed Exhibit height:     exceeding : | Exhibit lenght: m                            |
| lease, send also the comple<br>nd the CD along with the pr   |  | on for Compulsory Reg                          | istration in | the Official Exhibitor Register            |  |
| /e declare hereby that we are<br>Belgrade Fair Events and th |  |  |              | eral Rules for Participation               |  |
|  |  |  | -            |  |  |

TO BE FILLED IN BY BELGRADE FAIR

Confirmed acceptance of Application form

File No.

Location

Date, signature and seal

Venue and date

T T P

Seal Exhibitors signature



#### **EXHIBITORS**

Companies exhibiting their own products and renting a certain exhibiting space for it and the right to registration in the Exhibitor Register, as well as the right to use any other services within the Belgrade Fair's offer. The Exhibitors shall install their company's name on the fascia panel at their stand.

#### COEXHIBITORS

Should also exhibits of other companies be displayed at the stand rented by the Exhibitor and the other companies' staff is present at the stand, such companies shall be registered as Co Exhibitors. The Co Exhibitors shall apply by specific application forms for participation and compulsory registration in the Exhibitor Register and pay the relevant registration fee for it. The Co Exhibitors shall install their companies' name equally with the Exhibitors, on the fascia panel. Should the Exhibitor apply for a Co Exhibitor for the participation and compulsory registration in the Exhibitor Register, he shall enclose with his application the Co Exhibitor's approval to do so.

If the Exhibitor does not apply for Co-Exhibitors or submit incomplete data in its Application form, Belgrade Fair has the right to charge the Exhibitor for all the costs related to Registration fees for Co-Exhibitors.

Belgrade Fair shall distribute the exhibiting space and determine the exhibiting location of each Exhibitor. Belgrade Fair reserves its right, if it is in the interest of a fair event, to relocate Exhibitors from already allocated area to another location.

The rental price per 1 sq. m. block, front side or corner exhibiting space allocated to the Exhibitor by Belgrade Fair, in accordance with its possibilities, upon the Exhibitor's explicit requirement, shall be increased, compared with the price of the exhibiting space rental stated on the Application for Participation, as follows:

A)Block exhibiting place (four sides open) for 30% B) Front side exhibiting space (three sides open) for 20% C) Corner exhibiting space (two sides open) for 10%

Should the Exhibitor mount a multi-level stand on the exhibiting space allocated to him, he shall additionally pay also his use of the elevated areas. The price per 1 sq. m. elevated area amounts 50% of the rental price for raw exhibiting space stated on the Application for Participation. The elevated area shall be calculated based upon design approved by Belgrade Fair Design Office.

The allowed height of the stand partition wall structure is 4.0 m at the indoor exhibiting space. The maximal component height for which the compensation shall not be paid is 4 m. For the components exceeding this height, the compensation is EUR 20,- / 1 sq.m. of the space installed above the 4 m height. The exhibits are not subject to the height limit.

The Fair shall submit to the Exhibitors the forms for use of electrical power, water, telephone, car parking, to be filled in and returned to Belgrade Fair by the stipulated date. Otherwise, Belgrade Fair shall not provide the Exhibitor with the services stated above. The services are charged according to the Belgrade Fair Price List, based on the supplied services confirmation as stated in this Application Form

The Exhibitors shall pay the compulsory compensation of mutual costs for the period of hall preparation and clearing away. Belgrade Fair Price List shall determine the compensation amount and the payment liability bearers upon this basis.

The Exhibitor shall obey the time of a fair event opening, closing and working hours, particularly to keep his stand with exhibits fully operating by the fair event closing

In case the Exhibitor does not act in accordance with the previous item , which shall be stated in writing by the Hall Supervisor, the Exhibitor shall pay the Contract penalty of EUR 800.-

#### **REGISTRATION FEE INCLUDES**

- Publishing of the exhibitor's data (complete business address, telephone, E-mail, http and representative office address) in the exhibitor's register - in the official catalog and / or CD-ROM and / or on the B2B portal

- Publishing up to 20 words of text describing Exhibitor's product range or activity in the Exhibitor Register

- Publishing of Exhibitor's registered trade mark

- Posting a booth position in the fair guide

- A Complimentary copy of the Register

- Free exhibition passes will be distributed as follows: four passes for renting up to 30sqm. Another pass for each additional rent of 10sqm, not more than a total of 12 passes

- One exhibition pass for each officially registered exhibitor

- Car park passes for one vehicle and driver for exhibitors and co-exhibitors renting up to 20sgm

- Car park passes for two vehicles for the rent of up to 50sqm

- Car park passes for three vehicles and driver for the rent exceeding 50sqm

The official Register is printed in Serbian and English. Exhibitors are responsible for the accuracy of the data given. The Register Editorial Staff reserves the right to adjust the titles of the products stated in in this Application to those contained in the Catalogue nomenclature.

#### INSURANCE

Exhibits and any other Exhibitor's property shall be insured against theft, damage, etc. at all fair events taking place at Belgrade Fair.

The Exhibitor may insure his goods through Belgrade Fair or himself, through an insurance company in this country or abroad.

Should the exhibits or any other Exhibitor's property not be insured in one of the ways mentioned under the present Article, the Exhibitor shall be fully responsible for any damage to such exhibits or other property.

#### PAYMENT

1. Exhibitors shall effect the payment through the Bank stipulated in the pro-forma invoice. Each Contract Party shall bear the bank charges in its own country. Exhibitors are requested to fulfill following liabilities:

- for the booked exhibition space, building and equipping of stand not later than 30 days prior to Fair event opening by pro-forma invoice to the Fair foreign currency account at an authorized commercial bank.

- for other requirements not later than 10 days after the closing date of the Fair event by invoice to the Fair foreign currency account at an authorized commercial bank.

In case of a delayed payment or payment after a contract date, the exhibitor shall pay an interest rate according to the rate of the National bank of Serbia at the moment of settlement the due amount.

2. The Exhibitor may withdraw the submitted Application for Participation only within the time period of 15 days, provided that Belgrade Fair has not confirmed the receipt and acceptance of the Application for Participation in the meantime.

3. Should Belgrade Fair fail to inform the Applicant of its decision within the time period, the Application for Participation shall be considered accepted.

4. Should the Exhibitor withdraw the submitted Application for Participation after the above mentioned deadline, or after confirmation of the Application acceptance, the Exhibitor shall pay to Belgrade Fair the rental fee for the applied exhibiting space, registration fee, as well as any other costs occurred due to such Exhibitor's withdrawal accordingly. Exceptionally, in justified cases, Belgrade Fair may release the Exhibitor from such obligation, completely or partially.

Application form has the legal force of a Contract. In case of any disputes, the Contract Parties have agreed to settle such disputes by the Foreign Trade Arbitration with the Serbian Chamber of Commerce in Belgrade.

Regulations for Participation at Belgrade Fair Events shall be a form part of the Contract.



International Technical Fair Department Bulevar vojvode Misica 14, 11000 Belgrade, Serbia Tel: +381 11 2655 311 Tel: +381 11 2655 179, 2655 946, 3615 357 tehnika@sajam.rs sajamtehnike.rs





64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020

| o Belgrade Fair   |
|---|
| e filled in block letters   |
|   |
|   |
|   |
|   |
|   |
| g to:   |
| ry automation<br>motors and regulators<br>s and industrial computers<br>cell controllers<br>sting, control and monitoring<br>g and measuring centers<br>s,plants<br>oling, packing and handling<br>ECM, USM, LBM, WJM,)<br>hologies<br>- CAD/CAM systems<br>breess planning and<br>y<br>ork Equipment   |
| 19  |
|   |
|   |
|   |
|   |
| g to<br>pry at<br>moto<br>s an<br>cell of<br>s,pla<br>bling<br>ECM<br>bling<br>- CA<br>bling<br>- CA<br>bling<br>- CA<br>bling<br>- CA<br>bling<br>- CA<br>- CA |

Venue and date

Seal

Exhibitors signature





*"*∕∪fi

DESIGN SECTION Bulevar Vojvode Misica 14, 11000 Belgrade, Serbia Tel: +381 11 2655 225 Fax: +381 11 2655 522 arh@sajam.rs sajamtehnike.rs

## 64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020

| 3 Application Form<br>Full Package Stand Typ   | e STANDARD   |            |              |                               |  |  |  |
|--|--------------|------------|--------------|-------------------------------|--|--|--|
|  |              |            |              | To be filled in block letters |  |  |  |
| Full name of Exhibitor:  |              |            |              |                               |  |  |  |
| Address: country, town<br>Street and number, P.O.B.:   |              |            |              |                               |  |  |  |
| Phone:   |              |            | Fax:         |                               |  |  |  |
| E-mail:  |              |            | http:        |                               |  |  |  |
| Contact person:  |              | Mob.phor   | ne:          | E- mail:                      |  |  |  |
| standard aluminium construction  |              |            |              |                               |  |  |  |
| I order herewith the construction<br>and full service arrangement of the<br>exhibition space of: | 12-24 sq.m   | 25-38 sq.m |              | 39-60 sq.m                    |  |  |  |
| sq.m 30 €/sq.m   | COMPANYLOGO  |            | COMPANYLODO  |                               |  |  |  |
| Services and equipment included in price/sq.m:   |              |            |              |                               |  |  |  |
| Partition walls  | $\checkmark$ |            | $\checkmark$ | $\checkmark$                  |  |  |  |
| Name panel - logo  | $\checkmark$ |            | $\checkmark$ | $\checkmark$                  |  |  |  |
| Instant use carpet - grey  | $\checkmark$ |            | $\checkmark$ | $\checkmark$                  |  |  |  |
| Info desk/podium   | 1/0          |            | 1/1          | 2/2                           |  |  |  |
| Table/Chairs   | 1/4          |            | 1/6          | 2/8                           |  |  |  |
| Bar stool  | 1            |            | 1            | 1                             |  |  |  |
| Cubicle  | $\checkmark$ |            | $\checkmark$ | $\checkmark$                  |  |  |  |
| Spot light 100W  | 4            |            | 6            | 8                             |  |  |  |
| Lockable cupboard  | 1            |            | 1            | 1                             |  |  |  |
| Brochure shelf on the stand wall   | 1            |            | 1            | 1                             |  |  |  |
| Socket up to 1kW   | 1            |            | 1            | 1                             |  |  |  |
| Decorative arrangement of exhibits   | $\checkmark$ |            | $\checkmark$ | $\checkmark$                  |  |  |  |
| Space fee  | $\checkmark$ |            | $\checkmark$ | $\checkmark$                  |  |  |  |
| Logo on info desk  | 1            |            | 1            | 1                             |  |  |  |

Notice: It is necessary to apply your logo by e-mail: arh@sajam.rs (.ai, .pdf, .eps format)

#### We have booked a full package stand and order the following additional equipment according to the condition overleaf: (please tick) € /Pcs. € /Pcs. Pcs Pcs Pcs € /Pcs. Door with lock 20,-Glass Showcase 100x100x220 80,-Company logo 96x62, adv. tower 30,-Info desk 100/200x50x110 80,-Glass Showcase 100x50x220 60,-Company logo 196x62, adv. tower 50,-Table 10,-Glass Showcase 50x50x220 40,-Company logo fascia 196x22 25,-Low Glass Showcase 100/50x75 Digital print mesh, vinyl / self-adhesive foil 10,-30-40,-Chair 15,- /sq.m. Advertising Tower Structure Bar stool Laminate floor 20,-40,-10,- /sq.m. Podium 10,-

The prices are mentioned in NET amounts. VAT shall be added to them. Payment upon receipt of the proforma invoice. I state herewith that I am cognizant with Belgrade Fair price list, Terms for construction and arrangement of exhibition space which I fully accept.

Seal

Stand construction cancellation costs shall be invoiced to the amount of 50% of the stand construction price.

TO BE FILLED IN BY BELGRADE FAIR

Confirmed acceptance of Application form



DESIGN SECTION Bulevar Vojvode Misica 14, 11000 Belgrade, Serbia Tel: +381 11 2655 225 Fax: +381 11 2655 522 arh@saiam.rs sajamtehnike.rs





64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020

#### **Application Form** Full Package Stand Type MOLTO To be filled in block letters Full name of Exhibitor: Address: country, town Street and number, P.O.B .: Phone: Fax: E-mail: http: Mob.phone: E- mail: Contact person: Syma Molto aluminium construction (cubical structures) I order herewith the construction 12-24 sq.m 25-38 sq.m 39-60 sq.m and full service arrangement of the exhibition space of: 40 €/sq.m sq.m Services and equipment included in price/sq.m: Partition walls $\checkmark$ Name panel - logo Instant use carpet - grey Info desk/podium 1/0 1/1 2/2 Table/Chairs 1/41/6 2/8 Bar stool 1 1 1 Cubicle incl. door with lock Spot light 100W 4 6 8 Lockable cupboard 1 1 1 Brochure shelf on the stand wall 1 Socket up to 1kW Decorative arrangement of exhibits Space fee Logo on info desk 1 Notice: It is necessary to apply your logo by e-mail: arh@sajam.rs (.ai, .pdf, .eps format)

We have booked a full package stand and order the following additional equipment according to the condition overleaf: (please tick) Pcs € /Pcs Pcs € /Pcs. Pcs € /Pcs. Door with lock 45,-Glass Showcase 100x100x220 110,-Company logo 91x91, adv. tower 30,-Info desk 100/200x50x110 110,-Glass Showcase 100x50x220 80,-Company logo 191x91, adv. tower 50,-Table 20,-Glass Showcase 50x50x220 60,-Company logo fascia 191x41 40,-Low Glass Showcase 100/50x100 Digital print mesh, vinyl / self-adhesive foil 20,-15,- /sq.m. Chair 40-60,-Advertising Tower Structure Bar stool 30,-60,-Laminate floor 10,-/sq.m. Podium 20,-The prices are mentioned in NET amounts. VAT shall be added to them. Payment upon receipt of the proforma invoice. TO BE FILLED IN BY BELGRADE FAIR

Seal

I state herewith that I am cognizant with Belgrade Fair price list, Terms for construction and arrangement of exhibition space which I fully accept. Stand construction cancellation costs shall be invoiced to the amount of 50% of the stand construction price.

Confirmed acceptance of Application form

Signature



inspektori@sajam.rs sajamtehnike.rs

FAIR EVENT ORGANIZATION DEPARTMENT

Bulevar Vojvode Misica 14 11000 Belgrade, Serbia Tel/Fax: +381 11 2655 240, +381 11 2655 340





64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020

| 1 |  |
|---|--|
|   |  |
|   |  |

# Application Form for Technical Services

|  |   |   | To be filled in block letters |  |  |
|--|---|---|-------------------------------|--|--|
| Full name of Exhibitor:  |   |   |                               |  |  |
| Address: country, town<br>Street and number, P.O.B.:   |   |   |                               |  |  |
| Contact person: Tel:   |   |   |                               |  |  |
| Mob.phone:   |   | E-mail:   |                               |  |  |
|  |   |   |                               |  |  |
| Technical services   |   |   |                               |  |  |
| Club table   | Pcs. €/Pcs.<br>20,-                                 | Telephone   | Pcs. €/Pcs.<br>30,-           |  |  |
| Chair  | 20,-  | Connection with/without sink                              | 120,-                         |  |  |
| Cupboard   | 30,-  | Additional connection at the booth                        | 60,-                          |  |  |
| Refrigerator   | 70,-  | Flow boiler   | 25,-                          |  |  |
| Carpet   | 10,-  | Connection with a mini kitchen                            | 200,-                         |  |  |
| Rack   | 6,-   | Connection with a mini kitchen and a hot plate            | 220,-                         |  |  |
| Stand safeguarding 6,-/1h  | Vacuum cleaning / floor wiping                      | J 6,-/1h ☐ Compulsory fee for t                           | he mutual costs 4,-/sq.m      |  |  |
| Switchboard*   | 50,-  | * The switchboard shall be used to connect el             | lectric power to the stand    |  |  |
| Electric connection for stand equippi  | ng and exhibit demonstration                        | Electric connection for special light                     | ghting                        |  |  |
|  | Pcs. €/Pcs.   |   | Pcs. €/Pcs.                   |  |  |
| total power up to 5 kW   | 41,-  | total power up to 5 kW                                    | 50,-                          |  |  |
| total power up to 10 kW  | 57,-  | total power up to 10 kW                                   | 75,-                          |  |  |
| total power up to 20 kW  | 88,-  | total power up to 20 kW                                   | 125,-                         |  |  |
| * The prices of power connection higher than<br>by special price offers and decisions.   | n 20 KW, as well as the connection prices for the e | events taking more than 10 days, will be specified as der | nanded,                       |  |  |
| Internet connection for exhibitors   |   |   |                               |  |  |
| WiFi   | Pcs. €/Pcs.   | CABLE and/or WiFi   | Pcs. €/Pcs.                   |  |  |
| WiFi Standard (up to 3/1 Mb/s)   | 39,-  | Net Standard (up to 30/3 Mb/s)                            | 200,-                         |  |  |
| WiFi Ultra (up to 10/2 Mb/s)   | 91,-  | Net Ultra (up to 100/4 Mb/s)                              | 400,-                         |  |  |
| WiFi Plus (symmetrical access) *   | 20,-  | Net Plus (symmetrical access) *                           | 50,-                          |  |  |
| * only with the selected package   |   | * only with the selected package                          |                               |  |  |
| ADDITIONAL SERVICES<br>Public IP address Pcs. 30,-/Pcs. Device additional configuration, network spreading and other technician services 30,-/1h<br>The materials spent for the additional market value<br>services (cables, connectors, etc.) value |   |   |                               |  |  |
| Special request (Write in special reque  | sts referring to the services indicated above)      |   |                               |  |  |
|  |   |   |                               |  |  |
|  |   |   |                               |  |  |
|  |   |   |                               |  |  |



The services mentioned in the Technical Service Price List can be contracted solely in the Inspection Office of the relevant exhibiting hall, where also information on other services that can be rendered by Belgrade Fair can be obtained respectively. The afore mentioned services are not included in the exhibiting space rental or construction price and they are subject to additional payment.

#### ELECTRICITY

Belgrade Fair power has got the voltage of 220 V single phase and 3 x 380 V three phase alternating power of 50 Hz. Any cables and/ or devices shall be compatible for operation under the said voltage and frequency. For manufacturing of cabling for connection of various devices, machines, and lights, as for protection from the tuch-in voltage, regulations on manufacturing of temporary electrical cables shall be applied accordingly. A stand shall have a switchboard, fully in accordance with the regulations, Belgrade Fair will connect it to the network. The connection of the installed cables shall be approved by an authorized employee of Belgrade Fair Electricity Department.

#### TELEPHONE

Belgrade Fair has got an internal mail telephone exchange for its users, which enables all kind of incoming and outgoing telephone calls automatically (an operator calling for the connection is necessary). The connection means a connection to the telephone network with a telephone set, whereas usage of an additional set or fax machine is subject to additional payment in accordance with the price list.

#### WATER

Belgrade Fair plumbing has got the connection size 3/4 inch, which can be reset to 1/2 inch upon request. Any water connection made by an exhibitor shall be approved by Belgrade Fair authorized staff.

#### INTERNET

1. The exhibitor MAY NOT install and use its own WiFi devices, emitting signals at at his booth at 2.4 GHz and 5 GHz. If he however installs them and they disturb work of other WiFi users, Belgrade Fair shall be entitled to turn such devices off or stop supplying electric power to the booth untill the device has been removed (all exhibitors are recommended to use Belgrade Fair WiFi infrastructure of the latest generation, in order to avoid the possibility of disturbances at the WiFi frequencies).

2. Belgrade Fair does not guarantee the speeds through the WiFi connections, since they depend upon many factors (WiFi card quality in the device, obstacles and distance from AP, the drivers in the devices, etc.).

3. The speed package up to 10/10 Mbs may be accomplished ONLY through the wireless connection.

4. The speed package of more than 10/10 Mbs may be fulfilled, beside the cable, also through the wireless connection, if an exhibitor wants it.5. The cable packages shall be fulfilled where the relevant technical possibilities exist and shall be announced not later than seven days before the event opening.

6. The cable package price DOES NOT include the costs of network spreading and configuration at the exhibitor's booth.

7. The connection speeds exceeding 100/100 Mbs shall be contracted separately, not later than seven days before the event opening.

### STAFF ENGAGEMENT

Subject to filling in the relevant form and additional payment in accordance with the Price List, Belgrade Fair puts to its exhibitors disposal staff for all types of works mentioned therein.

#### FURNITURE AND EQUIPMENT:

Belgrade Fair rents furniture and other necessary equipment for the exhibiting space arrangement, in accordance with Belgrade Fair Price List prices.

The furniture and equipment rent price includes furniture rent for one fair event and the costs of the furniture delivery to the stand and its removal from it.

#### COMPULSORY FEE FOR THE MUTUAL COSTS:

The Exhibitors constructing their stands themselves shall pay the compulsory fee for mutual costs according to the rented exhibiting space, as follows:

- 0 - 150 sq. m. - each square meter shall be calculated

- 151 - 300 sq. m. - fixed 150 sq. m. + 40% difference between 300 and 150 sq. m.

- 301 - 500 sq. m. - fixed 210 sq. m. + 30% difference between 500 and 300 sq. m.

- More than 500 sq. m. - fixed 270 sq. m. + 20% difference between the actual space and 500 sq. m.

### **EXHIBIT INSURANCE**

Exhibits and any other Exhibitor's property shall be insured against theft, damage, etc. at all fair events taking place at Belgrade Fair. The insurance of exhibits and any other Exhibitor's property shall cover the time period from the good unloading at Belgrade Fair, mounting, the event duration, dismantle, up to the goods loading into a transportation vehicle while leaving Belgrade Fair premises. The Exhibitor may insure his goods through an insurance company in this country or abroad. Should the exhibits or any other Exhibitor's property not be insured in one of the ways mentioned, the Exhibitor shall be fully responsible for any damage to such exhibits or other property.

### INFO

#### Hall 1

Tel: +381 11 2655 191, 2655 190 Fax: +381 11 2655 191

#### Hall 2 and 1A

Tel: +381 11 2655 241, 2655 240 Fax: +381 11 2655 241

#### Hall 3 and 3A

Tel: +381 11 2655 341, 2655 340 Fax: +381 11 2655 341

#### Hall 4

Tel: +381 11 2655 848, 2655 014 Fax: +381 11 2655 848

Hall 5, Hall 11 and Open area Tel: +381 11 2655 261, 2655 260 Fax: +381 11 2655 260

E-mail: inspektori@sajam.rs



ADVERTISING DEPARTMENT Bulevar Vojvode Misica 14, 11000 Belgrade, Serbia Tel/Fax: +381 11 2655 574, 2655 270 Tel: +381 11 2655 474 in.ad@sajam.rs sajamtehnike.rs





64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020

#### Application Form for Advertising Services To be filled in block letters Full name of Exhibitor: Address: country, town Street and number, P.O.B .: Tel/Fax: E-mail: Contact person: Mob.phone: E-mail: Payment affected to the bank acc. no.: VAT number: Advertising space - printed A mark on the Fair Car Entrance hall plan Arch 10x1 m 500€ (vinyl), with 4 panels Your logo 95x195 cm (paper) 300€ stand 1920 height according to the width. 1923 1934 1925 1928 195 A mark on the Billboard hall plan 300x200 cm 460 paper 1984 1985 Your logo NE 300€ stand 1926 The h 1923 1934 1925 1936 1927 Billboard at the Hall 2 Advertising surface Billboard at the Hall 1 wall, paper, on the vinyl per sq.m. 600x150 cm, height 2 m, length min. 5 m, paper price per sq.m. 160 €/piece 25 €/sq.m 30 €/sq.m Pcs. sq.m sq.m Megaboard at the Megaboard at the Double sided Hall 3 Hall 2 billboard at the Gallery, on the glass, on the pedestrian 503x282 cm height 2.62 m, bridge width min. 2 m 95x195 cm, paper price per sq.m. 450 €/piece 30 €/ sq.m 80 €/piece Pcs Pcs sq.m Advertising space in the Exhibitor Registry Advertising document distribution Adv. doc. distribution within the fair ground, □ carried out by the client (price per 1 day, for exhibitors) 100 € Double sided ribbon insert Advertising page (one sided) Color print Color print 2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup> cover Adv. doc. distribution within the fair ground, 350 € 200 € 270 € carried out by the client 200 € PLEASE FIND THE COMPLETE ADVERTISING LIST ON OUR WEBSITE Note: The prices are mentioned in NET amounts. VAT shall be added to them. TO BE FILLED IN BY BELGRADE FAIR Payment upon receipt of proforma invoice. Confirmed acceptance Hall No. Location of Application form Venue and date Exhibitors signature Date, signature and seal Seal

## Contracting Conditions for Advertising Services



Please send a general idea, in the file form (Floppy Disk, CD, USB Flash Disk) with your filled in and sealed Application or by e-mail (in.ad@sajam.rs), not later than twenty days before the event opening.

The Advertising Department shall reserve an adequate space for you, as well as a different advertising component, if the requested space has already been rented, in accordance with the available space and the dates of the application, as well as its receipt of documents.

The rent price of all advertising components shall be related to the duration period of each fair event, other than the items otherwise defined (rented on a day or monthly basis).

The Fair shall control the advertising components during the fair events. In case of any damage of such components, the Fair shall replace them as soon as possible, at its own cost.

Any specific orders shall be contracted personally (facade or window graphics, megaboard, rent of the advertising balloons, distribution of advertising materials along with entry tickets, etc).

Any installation of advertising towers, fascias, columns or wall panels exceeding the height of 3 meters shall be subject to the approval of the Advertising Department and the Design Office.

The flag poles and flags shall not be installed independently outside the rented advertising space.

Any advertising components individually installed by an exhibitor on the Fair ground (banners, flags, rigid components, etc.) shall be charged by the valid prices from the present price list. Belgrade Fair reserves its right to remove the afore mentioned components if they esthetically spoil the event general look or another exhibitor's component, as estimated by Belgrade Fair.

## File prepress

The printing files shall be sent in Adobe Photoshop EPS or Adobe Illustrator EPS or PDF format.

#### Adobe Photoshop:

File scale for large print formats (i.e. billboard 4m x 3m) - 1:10. Resolution 300-500 dpi.

File scale for small print formats (i.e. B2 poster) - 1:1. Resolution 100-150 dpi.

#### Colour mode: CMYK

File recording: Photoshop Encapsulated Postscript (**EPS**), with the following settings:



### Adobe Illustrator:

File scale for large print formats - 1:10.

File scale for small print formats - 1:1.

The file SHOULD NOT include any wedges, passers, clips, printing instructions, measures, numbers of copies, etc.

Each file is a print itself (if you have five posters, you should record them in five different files). Convert the text into curves.

Colour mode: CMYK

File recording : EPS or PDF.

If the prepress is a combination of vector and raster elements, please merge and export it as a single raster. Make sure that you send a proof with the files. We can not accept CorelDraw files. Since our server limit is 10 MB, please upload larger files on some of the file sharing services (i.e. Wetransfer) and place the link in the email.

Please make the files in accordance with the above mentioned instructions. Otherwise, BELGRADE FAIR shall not be responsible for the printing quality!



RENTAL SERVICES Bulevar Vojvode Misica 14, 11000 Belgrade, Serbia Tel: +381 11 2655 809 jovica.dimitrijevic@sajam.rs sajamtehnike.rs





64<sup>th</sup> International Fair of Technics and Technical Achievements

## May 19 - 22, 2020

## Application Form for Participation in the Side Event Programs

The present Application form should be filled in and certified in two copies. All copies should be submitted to Belgrade Fair which will confirm the receipt and return a copy to the Exhibitor.

|   |       | To be filled in block letters |
|---|-------|-------------------------------|
| Full name of Exhibitor:                     |       |                               |
| Address: country, town:                     |       |                               |
| Street and number, P.O.B.:                  |       |                               |
| Phone:                                      | Fax:  |                               |
| E-mail:                                     | http: |                               |
| Agent in Serbia<br>(name, address & phone): |       |                               |
| All contacts should be made through:        |       |                               |

| Conference rooms rent  | Date                 | Time of use                | €/h           |
|--|----------------------|----------------------------|---------------|
| Large Conference hall in the exhibiting Hall 4, with sound system and equipment, the price per started hour (capacity 300 seat | 5)                   |                            | 200,-         |
| Small Conference hall in the exhibiting Hall 4, with sound system and equipment, the price per started hour (capacity 50 seats |                      |                            | 100,-         |
| Festive Hall in the Head office, with sound system and equipment, the price per started hour (capacity 150 seats)              |                      |                            | 200,-         |
| For the presentation we need: (please tick)  | LCD Projector for PC | C Presentations   PC Lapte | op 🗌 Internet |

The prices are mentioned in NET amounts. VAT shall be added to them.

| TO BE FILLED IN BY BELGRADE FAIR |      | File no.                 |    |
|----------------------------------|------|--------------------------|----|
|                                  |      | Reservation confirmation |    |
|                                  | Time |                          | to |
| Date, signature and seal         |      |                          |    |
|                                  |      |                          |    |



Bulevar Vojvode Misica 14, 11000 Belgrade, Serbia Tel/Fax: +381 11 2655 493 tehnika@sajam.rs sajamtehnike.rs





64<sup>th</sup> International Fair of Technics and Technical Achievements

May 19 - 22, 2020



The competition is free of charge and open for all officially registered / applied Exhibitors or Co-Exhibitors at the TECHNICAL Fair being the manufacturers of the candidate exhibit.

THE APPLICATION FORM FOR THE EXHIBIT EVALUATION IS FREE OF CHARGE.

NOTE: Exhibitors are required to submit the Application form for the exhibit evaluation and one copy of the form with technical data information.

The deadline for the application of exhibits is May 19, 2020. until 12:00 a.m.

The Application forms are submitted to Belgrade Fair e-mail: tehnika@sajam.rs



In order to support and improve the product quality displayed at the International Fair of Technics and Technical Achievements, as well as affirmation of the Exhibitors extremely successful in it, Belgrade Fair awards prizes to the manufacturers of the best exhibits.

At the International Fair of Technics and Technical Achievements (hereinafter referred to as TECHNICAL Fair), the following awards are awarded for the exhibits being an innovative advancement in technique:

### - Grand Prix "A Step into the Future"

Shall be awarded to the Exhibitors or Co-Exhibitors at the TECHNICAL Fair for the best exhibit.

## - Special Recognition "A Step into the Future"

Shall be awarded to the Exhibitors or Co-Exhibitors at the TECHNICAL Fair for the exhibit that contributes to the technical improvement

The awards and recognitions shall be awarded based upon the competition.

The competition is free of charge and open for all officially registered / applied Exhibitors or Co-Exhibitors at the

**TECHNICAL Fair** being the manufacturers of the candidate exhibit.

The exhibits applied for the competition may be products, technical innovations or solutions (technological processes, program solutions, product components or innovations).

### The awarding criteria are as follows:

- That the exhibits have been displayed for the first time at the TECHNICAL Fair and/or are a significant advancement compared with the previous presentation at the TECHNICAL Fair;

- That the exhibits are considered especially innovative as regarding the technical and economic realization and may considerably contribute to satisfying the industrial and/or social needs;

- That the exhibits have passed necessary tests and/ or have already been used (the exhibits having the certificates of the authorities accredited to issue such certificates and/or test reports of the accredited laboratories);

- That the manufacturer of the applied exhibit has been regularly registered/applied as an Exhibitor or Co-Exhibitor at the Fair;

A member of the Jury may not be an employee of the **Exhibitor** having applied with a competition product or any person participating in its manufacturing in any way.

The Jury shall operate independently and take decisions by the vote majority of the total number of its members. The Jury decision shall be final and the competition participants shall not be entitled to any complaint.

The Jury shall operate based upon the submitted awarding applications and shall be entitled to suggest the Exhibitors who have not applied for the relevant exhibits to do so in due course.

The awarding is carried out at the festivity organized by Belgrade Fair for this purpose.